

## Panelist Bios – March 3, 2016



### **Michael Cassata, Managing Director Consilium Partners**

In his more than 15 years as an investment banker, Michael Cassata has worked with a broad range of businesses, including Business Process Outsourcing, Healthcare IT, software and tech-enabled service businesses. During this time, he has developed extensive M&A and private capital raising capabilities and provides senior-level expertise and counsel to Consilium clients. Prior experience includes co-founding a leading healthcare software company that was acquired by a NASDAQ-listed company. Michael served on the executive team tripling revenues through the acquisition and integration of six companies, which was ultimately acquired for over \$900 million.

Michael holds a Bachelor of Science in Electrical Engineering from the University of Connecticut and is a registered representative holding FINRA Series 63, 79, and 24 qualifications.



### **Steven Egna, CBA, CVA, ABAR, CM&AA Valuation Resource Group, LLC**

**Steven Egna** is a Certified Business Appraiser™ (CBA™) Accredited by the Institute of Business Appraisers™; a Certified Valuation Analyst® (CVA®) Accredited by the National Association of Certified Valuators and Analysts™, and is a Certified Merger and Acquisition Advisor (CM&AA®) accredited by the Alliance of Merger & Acquisition Advisors®. Steven has over 30 years of diversified financial leadership and management experience specializing in valuation analysis of all sorts. He brings a practical, hands on approach to all of his work. His past experience as a senior leader in operating companies provides his clients with a unique perspective that they generally do not see from other service providers.



### **George Shaw, Partner DiCicco, Gulman & Company LLP**

George leads DiCicco Gulman and Company's Transaction Advisory Services practice. He specializes in coordinating audit/tax services with issues related to private equity/venture owned clients. He provides Quality of Earnings (financial due diligence), mergers and acquisitions tax structuring, buy/sell transaction support and post-acquisition integration services. His experience includes 20 years at a national accounting firm where he provided tax and business advisory services to clients in a wide range of industries including manufacturing, distribution, professional services, retail, business services, consumer and industrial products, healthcare, and technology. During his tenure with the national firm he spent 10 years as the partner in charge of the firm's investment banking group which assisted clients in selling closely held businesses (preparing, marketing and negotiating the deals).