

Matt Whitaker is Managing Director of M&A at Quantive Advisors. Quantive provides Valuation, Exit Planning, and M&A Advisory Services, on both the sell-side and buy-side. Matt's practice is concentrated in the government contracting sector, where his clients have included companies serving Defense, Intelligence, and Civilian Agencies of the Federal Government. Matt has also worked on transactions in the Healthcare, EdTech, Sports Technology, and Construction industries.

Matt is also a Certified Exit Planning Advisor (CEPA). In this role, he advises business owners on all the aspects of preparing for an exit from a business, including personal financial goals and business valuation goals.

Matt is also the owner of Intelligent Office of Alexandria, an executive office suite which provides virtual office services and administrative support for more than 150 small businesses and non-profits.

Prior to acquiring Intelligent Office of Alexandria, Matt founded, grew, and sold Smart Payment Solutions, LLC, a payment processing company focused on ACH payment processing, credit card merchant accounts, and Returned Check processing.

Prior to that, Matt worked in finance and operations roles at Capital One. Earlier in his career he worked as a production manager in a Procter and Gamble manufacturing facility. He served four years in the United States Navy, primarily as the Gunnery Officer on the USS Comte de Grasse (DD 974).

Matt graduated from the University of Pennsylvania with a BSE in Mechanical Engineering and from the University of Chicago's Booth School of Business with an MBA with High Honors. He is a resident of Arlington, Virginia, and the very proud parent of Josie, 10, and Miles, 9.